

THE IVY COMMUNITY CHARITIES OF PRINCE GEORGE'S COUNTY, INC.



**TRANSFORMING LIVES TO
STRENGTHEN OUR COMMUNITY**



THE
IVY COMMUNITY
CHARITIES

of Prince George's County, Inc.

2015 ANNUAL REPORT

Saran T. Baker, President
Cheryl Petty Garnette, Executive Director

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Our Vision:

Prince George's County will become a community of healthy, educated and economically secure families.

Our Mission:

To become a premiere nonprofit that strengthens families.

Our Strategy:

Provide a comprehensive and systemic program and services that will improve the academic, health, cultural and socio-economic status of youth and families who reside in Prince George's County, Maryland.

Our Passion:

Incredible service to all mankind.



MESSAGE FROM THE PRESIDENT AND EXECUTIVE DIRECTOR

Dear Board of Directors, Members, Partners and Supporters:



Saran T. Baker
President

As President and Executive Director of The Ivy Community Charities of Prince George's County, Inc. (Charities), we are pleased to share the organization's tremendous accomplishments in this *2015 Annual Report*. The report summarizes our operations, highlights the tremendous breadth of our programs and services, outlines our financial status, and features a listing of our generous contributors.

Transforming lives to strengthen families was not only our theme for 2015, it was characteristic of how we operated, served and led throughout the year. We set goals and objectives and identified measurable outcomes for each component of our successful Ivy League program to help us assess the impact that the program is having on the lives of the youth and families who depend on us to stimulate and affect change in their lives.

Our successes this year were made possible as a result of the investment of time, talents and treasures that our more than 600 members devoted not only this year but over the past 29 years. We are particularly humbled by the grants awarded by the Prince George's County Executive, Prince George's County Government and the Community Foundation for Prince George's County, all of which helped us to transform our administrative operations, marketing efforts, evaluation activities, and Ivy Youth and Family Center services. We transformed our fundraising strategies to increase our return on investment by taking advantage of the growing success of online giving campaigns. We took advantage of leadership, training and networking opportunities so that we could become a more effective service entity and we maintained our status as a Maryland Nonprofits *Standards for Excellence Basics* or Tier One organization.



Cheryl Petty Garnette
Executive Director

In 2015, we continued our commitment to the youth and families of Prince George's County by awarding \$35,000 in scholarships to high school seniors and continuing college students; tutoring 25 students and providing meals, coats and backpacks for 50 needy families at William E. Beanes Elementary School; mentoring 40 middle school girls; offering innovative and challenging STEM opportunities for 35 high school students; and providing training, resources and workshops for approximately 50 parents. In addition we prepared hundreds of food baskets for our adopted families and local residents; provided hundreds of pairs of socks, shoes and coats to youth; supported and cared for our senior residents; provided over 150 backpacks filled with school supplies; and contributed \$2,000.00 to support asthma research and to fight human trafficking. Indeed every aspect of our service resulted in a transformation that exceeded our goals and the expectations of the community we targeted for service.

The transformations that we cite in this report were the result of an outstanding Board of Directors, dedicated members, consistent volunteers and generous community partners. Thanks to all of you, Charities experienced another remarkable year.

Once again, we thank you for your steadfast commitment of Charities and the work that we do. We will continue to serve with open hearts, strong minds and willing spirits as we transform the lives of youth and families for generations to come.

Sincerely,

A handwritten signature in black ink, appearing to read "Saran T. Baker".

Saran T. Baker
President

A handwritten signature in black ink, appearing to read "Cheryl Petty Garnette".

Cheryl Petty Garnette
Executive Director

Transforming Youth and Families through The Ivy League

A comprehensive social service program for youth and families

Elementary School

The Popcorn Club is an after school program where students receive help with reading and STEM (science, technology, engineering and mathematics) subjects as well as homework assignments. During 2015, the program was held at Longfields Elementary School in Forestville, Maryland and William E. Beanes Elementary School in Suitland, Maryland. The culminating activity was a bus trip to the Cheverly Publick Playhouse to see "A Christmas Play."



Middle School

The Emerging Young Leaders (EYL)/Sarah Wise Wooten Young Ladies Program encourages positive self-esteem, leadership skills and community service among middle school girls. Workshops, field outings and service projects are held monthly throughout the school year. During 2015, the program was intended to help girls understand how science, technology, engineering and mathematics can be used in all aspects of their lives. A record 42 girls enrolled in the program in the fall of 2015. Activities included developing vision boards, making lip balm and LED earrings, and preparing healthy meals to reduce obesity and writing letters to military families to show appreciation for their service to our country.



High School

The Institute for the Growth and Development of All of America's Youth (Institute GADAAY) promotes the personal, social and cultural growth and development of high school students – both males and females - to prepare them for college and careers. In partnership with the Iota Gamma Omega Chapter, Charities adopted the ASCEND program - Alpha Kappa Alpha Sorority, Inc.'s signature educational enrichment program – as part of its service for high school students that focuses on enhancing students' skills and abilities in STEM activities, appreciation of Historically Black Colleges and Universities, and understanding of the United Nations and its global impact.



The National Society of Black Engineers Fall Conference allowed our students to actively engage in STEM projects and discussions with experts from around the region. Our SWWYLA and Institute GADAAY students were challenged to write an essay describing why they wanted to attend the Conference and their expectations for the Conference. With the support of grant funds from the Office of the County Executive and Sharing Prince George's/Community Foundation for Prince George's County, we were able to send eight students and three chaperones to the event held at the North Bethesda Marriott in November 2015.



Parents

The Parents on Track initiative provides workshops and resources for parents, who meet during the same time that their students participate in our youth programs. The interactive sessions allow the parents to share their experiences, concerns and techniques, thereby establishing a support network to empower them as agents of change. In addition, they receive information from experts in the field about critical issues that affect their families including mental health, dealing with human trafficking, and the AIDS/HIV epidemic facing Prince George's County residents.



The Challenge

In 2014, Charities partnered with the Alpha Kappa Alpha Sorority, Inc., Iota Gamma Omega Chapter to introduce the ASCEND Youth Enrichment Program, an initiative established by the national organization to promote educational enrichment for high school students. As the funding sponsor of the program, Charities sought to identify engaging activities that would stimulate the students' interest and skills in science, engineering, mathematics and technology (STEM).

Over the years, several attempts had been made for our students to participate in the various STEM projects conducted by the Patriots Technology Center. Finally in 2015, "the stars were aligned" to embark on a project. Our volunteers were ready and had completed the required training.

However...

Much to our surprise, none of the students had an interest in participating in the project!

The Transformers

"We were really surprised that none of the students wanted to participate," said Coach Andrea Williamson. "Finally, after telling them about the opportunity to meet students from other schools, five girls agreed to form a Biomedical Competition Team." The students worked just one day with an assigned mentor and then they were on their own to create and develop the content and research for the project which focused on Tourettes, a childhood disorder that is characterized by motor tics. The team won third place in the competition and was honored at the awards program that was held at Martin's Crosswinds.

The Transformed

*Following their successful competition, the team - **Alani Moses-El, Ryan Oliver, Elliot Sims, Bethany Sims, Ariel Williamson, and Makela Wrenn-Reid** - embarked on another new quest to train on television camera equipment provided by the Prince George's County Web Design Team to help them to serve as ambassadors for the Patriots Technology Center's upcoming competitions which included a Solar Systems Competition at NASA's Goddard Space Flight Center and the Patriots Technology Center Youth Summit at Bowie State University. The team interviewed competition participants, judges, parents and attendees, recorded the event, took still photos, and shared the events through social media including Facebook, Twitter, STEM blogs, and LinkedIn.*



Transforming Families through Partnerships

Prince George's County Council Member Karen R. Toles - provided the opportunity to broaden our services through co-sponsorship of her **Councilmanic District Seven Easter Eggstravaganza** at the Hillcrest Heights Community Center located in Hillcrest Heights, Maryland. The Transformation: More than 150 families received toiletries, nutritious snacks, and valuable information about resources available in the County.

The Shoe Bank in collaboration with **Iota Gamma Omega** - provided new shoes for youth of all ages. The Transformation: Charities spent \$2,200.00 to purchase 110 pairs of shoes and socks for children across the county.

Prince George's County Department of Social Services - provided financial support for families in need. The Transformation: Charities supported seven **Adopted Families** including 37 children with clothing, shoes, school supplies, backpacks and food during throughout the year. More than 1000 backpacks were collected in 2015.

Martin Luther King, Jr., Day of Service - held in collaboration with the **Alpha Kappa Alpha Sorority, Inc., Iota Gamma Omega, Upsilon Tau Omega, Psi Epsilon Omega, Eta and Theta Nu Chapters** at the **Beltway Bible Church**. The Transformation: Approximately 500 military families received warm weather clothing, toiletries and postcards thanking them for their service to our country.

Prince George's County Public Schools - provided backpacks to students attending area schools. The Transformation: Charities filled more than 200 backpacks with school supplies that were donated to area elementary middle and high schools, as well as **The Family Crisis Center** and area shelters for battered women and their families.

The Mall at Prince George's - selected Ivy Community Charities to be the single nonprofit to partner with them on their annual coat drive and provided \$2,000.00 that was used to purchase additional coats and toys for the Annual Angel Tree Project. The Transformation: More than 100 coats were donated to families during the Christmas holiday season as well as 43 gloves, 16 scarves and 28 hats that were distributed to area schools including District Heights, Hillcrest Heights and William E. Beane Elementary Schools and County homeless shelters. A total of 58 Angel Tree gifts were donated to the Family Crisis Center and Popcorn Club participants who attended William E. Beane Elementary School.

Forestville Nursing and Rehabilitation Center - engaged the residents in games, birthday parties and other activities to stimulate their minds. The Transformation: Approximately 35 senior citizens interacted in social activities to keep their minds stimulated.

18th Annual 5K Walk for the Health of It - held at the **Watkins Regional Park** in Upper Marlboro, Maryland. The Transformation: A record 320 individuals and sponsors supported the effort which allowed us to provide financial assistance to the **American Heart Association, Alzheimer's Association** and **National Association for Mental Health**.

Sobe Restaurant and Lounge - hosted our online giving days - Do More 24 sponsored by The United Way on June 4th and Giving Tuesday on December 1st. The Transformation: Charities raised more than \$30,000.00 during the two 24-hour giving events.

The Republic of Angola and Greater Mt. Nebo African Methodist Episcopal Church - hosted the delegation's visit to the United States this summer at the home of Member Pamela and Rev. Jonathan Weaver. The Transformation: The partnership transformed our connections from solely local services to global impact by linking with an African nation that is grappling with issues focusing on the empowerment of girls and women.





Lights, Camera, ROBOTICS! The Ivy Youth and Family Center was *transformed* into a television studio as our Sarah Wise Wooten Young Ladies Academy students participated in a robotics workshop in collaboration with the National Society of Black Engineers as they filmed segments to be used in their annual Girl Day Campaign! The event was organized by LaTisha Durham (seated and being filmed, top left), one of twelve volunteers who serve as mentors for the middle school girls' program sponsored by Charities.

Transforming Scholars

Scholarships

Charities has provided \$520,000.00 in scholarships to 450 Prince George's County students on the basis of academic excellence or financial need since 1994. We received 100 applications for scholarships in 2015 and awarded \$35,000 to 30 high school seniors and three continuing college students.

"The Charities Reach Back Program, where alumnae of Historically Black Colleges and Universities (HBCU) as well as public and private postsecondary institutions make sacrificial donations to support students who plan to matriculate at their alma mater, was the heart and soul of our tremendous success this year," said Scholarship Committee Chair Rochelle Harley. In 2015 approximately \$16,000.00 in donations were received from individuals or family members who pooled their resources to help make a difference in the lives of young people who expressed the desire to excel at the collegiate level.

During each year of their respective terms, Prince George's County Council Members Ingrid M. Turner (District 4) and Karen R. Toles (District 7) have supported our scholarship program through Special Appropriation Grants. We have also received funding for scholarships from County Council Members Mel Franklin (Chair), Derrick Leon Davis (Vice Chair), Mary Lehman and Obie Patterson.

Among the scholarships awarded by Charities in 2015 were funds donated through endowments entrusted to the organization over the past five years, three of which have been capitalized at \$20,000.00 or more. The first endowment was established by then County Council Chair Ingrid M. Turner in 2010 to support the educational endeavors of a Councilmanic District Four high school student through perpetuity. Our endowments include:

- District Four Scholarship Endowment Fund
- June C. Turner Educational Scholarship Endowment Fund
- Mary Ray Thompson Scholarship Endowment Fund
- Ivy Community Charities Endowment Fund
- Darr Family Scholarship Endowment Fund



Transformational Leadership

The Ivy Community Charities was awarded a grant to provide an innovative leadership program to help members of the organization acquire the requisite leadership skills to make a difference in community, political, health and academic arenas. Nearly 30 women graduated from the yearlong program in December of 2015 under the leadership of Mrs. Erma W. Barron, Charities' Founding President.



Featured above: President Saran T. Baker was recognized at the Annual 40 Under 40 Awards Gala for her community service endeavors (left); Board Member Serenity Amber Garnette introduced the 2015 Scholarship Recipients at the Prince George's County Annual Women's History Month Luncheon and shared her experiences since receiving the award in 2004 (center); and middle school student Dewanda Sims was one of three students who spoke on Charities' behalf regarding the County's 2016 Proposed Budget at the County Council Hearing in April 2015.

Below: Members of the 2015 Leadership Development Class following a meeting with County Executive Rusher Baker, III and other County officials (left) and Executive Director Cheryl Petty Garnette with fellow Community Foundation's Project LEAD graduates.



Transformative Fundraising



In 2015 Charities' Board of Directors implemented its five-year Strategic Plan to strengthen families and to streamline its fundraising efforts. As Ways and Means Chair and Board Member Tanya Penny Woods described the process, "Our research of the fundraising activities over the past ten years revealed that ticketed events just weren't giving us the return on investment that the tremendous time and resources entailed." As a result the Board recommended that the organization focus on two primary fundraisers each year that successfully netted at least 85% of the return on investment – the Annual 5K Walk for the Health of it and online giving campaigns.



Charities was introduced to online giving campaigns in 2012 when the Razoo Foundation advertised its "Give to the Max" initiative. In 2013 Charities participated in Giving Tuesday for the first time and joined the Do More 24 campaign sponsored by the United Way of the National Capital Area in 2014. Without question 2015 marked the organization's most successful efforts to date raising nearly \$30,000.00 by year's end.

When asked about the success of the organization's 2015 Do More 24 campaign, Executive Director Cheryl Petty Garnette exclaimed, "It takes strategic planning, community partnerships, dedicated members and their friends, compelling stories of serving those in need, and the good sense to show up when the sponsoring agency offers free office hours!"

Charities' Do More 24 Success Story:



- Executive Director Cheryl Petty Garnette featured on NBC4's *Viewpoint*
- Charities' service activities featured in an article on the United Way's website and on Biz.Com
- Received more than \$17,000.00 in donations from over 350 online donors
- Won four \$1,000.00 prizes for the most donors at selected times throughout the day (June 4)
- Ranked #1 among Prince George's County nonprofits participating in the one-day online giving campaign

Comparison of a Ticketed Event to Online Giving

Ticketed Event:

66% of the income paid to the venue
 Average return on investment = 23%
 Contracts required minimum attendance and penalties if the minimum was not met
 Reservation and deposit for the venue was required approximately one year in advance
 Ticket price increased annually to meet the venue expenses
 Entertainment, A/V and other amenities must be secured in advance
 Took several days/weeks/months to determine the net revenue

Online Giving

90% of the income paid to Charities
 Average return on investment = 97%
 No contract was issued
 No reservation was required
 No tickets were required
 No extra expenses were required
 Observed donations made every minute; net funds determined by the end of the giving day



Community Sponsors – 5K Walk/Run for the Health of It, September 2015

COMMUNITY SPONSORS

MEMBER SPONSORS

Elsie Shaw Ramond	Donnie Miller	Kathy Keys Waymoss	Lucy V. Lucas	Sharon Aders	Wanda D. Smith
Cheryl Petty-Garnette	Inez Henderson	Kimie Express, LLC (Kim A. Boddie)	Margaret D. Neale	Sylvia Equins	Zelmar Gordon
Cynthia Polak	Joyce Felder	Linda W. Williams	Marguerite B. Matthews	Tia Cooper	

In Memory of

Dr. & Mrs. Limone Collins, Sr (Limone & Sharon Collins)
Mr. & Mrs. Curtis Anderson, Sr. (Mary Anderson & Sharon Anderson Collins)

"The programs and services that we provide for youth and families in the County are intended to have a lasting impact. And they would not be possible without the business partnerships that we have established." Deidre N. Jackson, Vice President of The Ivy Community Charities of Prince George's County, Inc.

Transforming Neighborhoods

Charities acquired the property at 6118 Walton Avenue in September 2012 and since that time was awarded State and County funds to renovate the building and improve the surrounding land. The Community Development Block Grant award that Charities received in 2014-2015 covered the expenses to replace all of the windows, upgrade three first floor bathrooms and the first floor kitchen, install lights on the exterior, paint the building on the exterior, replace the wooden fence with a modern rod iron structure, and complete the brick patio. The transformation of the facility was appreciated by the neighbors who attended a holiday social gathering at the Center held in their honor to inform them about our work to serve the community. "There were plenty of options for where we might purchase a facility but our desire was to select a location where we would become a part of the community, especially the Transforming

2012



2015



Financial Highlights

Charities supports its activities through a variety of resources including membership dues, fundraisers, grants, bequests, endowment funds, online efforts, and federal charitable campaigns. In 2015, Charities conducted two fundraisers in collaboration with the Alpha Kappa Alpha Sorority, Inc., Iota Gamma Omega Chapter to support the organizations' joint programs of service and three fundraisers in support of the Ivy Youth and Family Center's capital campaign including a Brick Rally. In addition Charities was awarded grants to support our programs of service, capital improvements and general operations including: Community Development Block Grant (CDBG) awards, County Executive's Community Partnership Grant, Community Foundation for Prince George's County's Sharing Prince George's Grant, and a Special Appropriation Grant from Prince George's County Council Member Karen R. Toles (District 7).

Charities increased its assets through its five scholarship endowment funds, participated in the ***Combined Federal Campaign (CFC #30642)*** and for the fourth consecutive year ranked first place among all Prince George's County nonprofits in online giving campaigns including ***Do More 24*** hosted by the United Way of the National Capital Area and ***Giving Tuesday*** hosted by the Razoo Foundation.

Closing Balance, 12/31/14	\$88,915.72
- Post Audit and Other Adjustments	\$799.98
Net Adjusted Opening Balance, 1/1/15	\$89,715.73

Income Summary:

Membership Dues	\$11,340.00
Member Contributions	\$84,510.00
Fundraising events	\$42,768.59
Grants	\$22,456.00
Combined Federal Campaign	\$6,223.03
Donations (Restricted)	\$18,080.00
Other Income	\$28,434.69
Total Income	\$213,812.31

Expense Summary:

Administrative	\$10,629.41
Fundraising events	\$4,072.05
Program Activities	\$113,401.75
Marketing	\$1,581.50
Other Expenses	\$10,935.29
Total Expenses	\$140,620.00

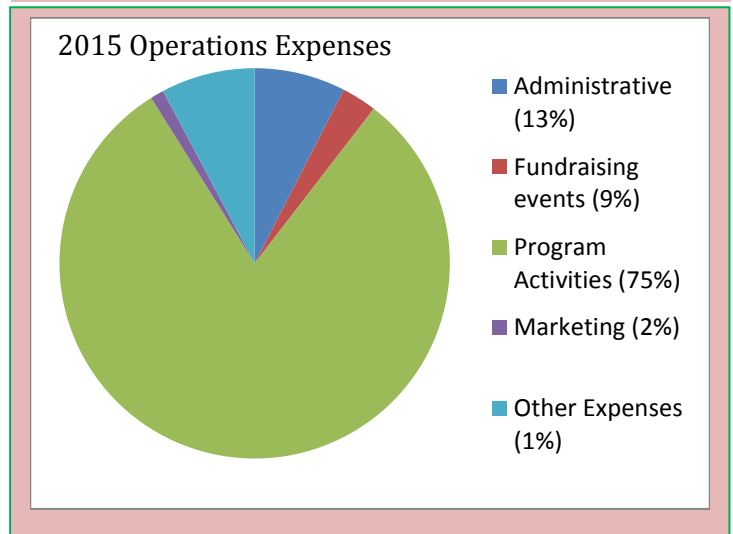
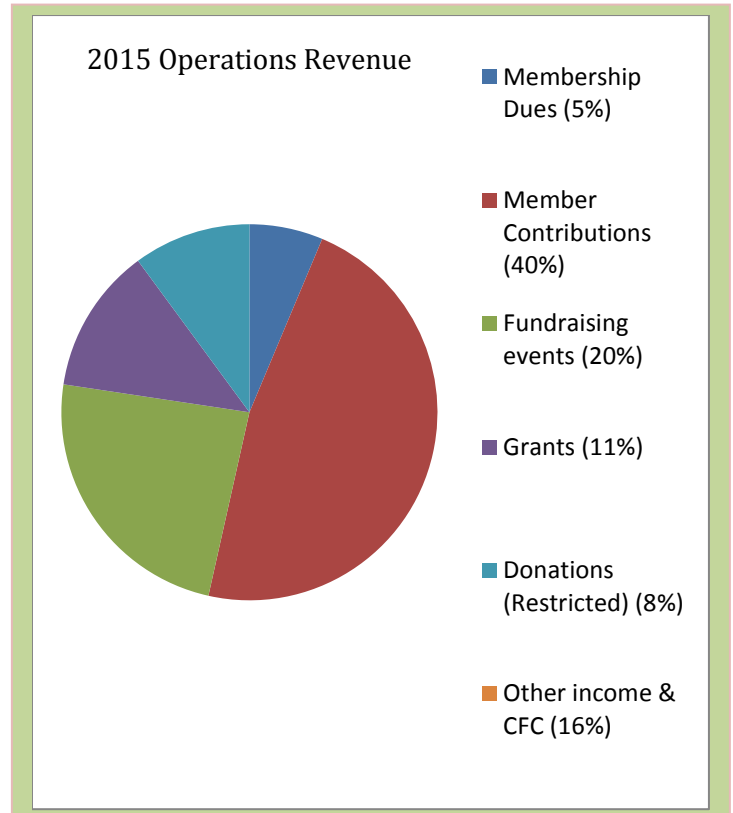
Funds Transferred to Property Savings	\$55,000.00
Less: Other account activity	\$7,749.95
Closing Balance, 12/31/15	\$100,158.09

Ivy Youth and Family Center

Closing Balance, 12/31/14	\$37,267.62
Revenue Summary	\$215,239.98
Expense Summary	\$3,059.19
Less Capital Improvements and Other Activity	\$139,533.43
Closing Balance, 12/31/14	\$109,914.98

Balance Sheet Summary:

Total Assets as of 12/31/14: (Includes Cash of \$126,381.59)	\$1,231,815.45
Total Liabilities:	\$1,035.00
Total Equity:	\$1,230,780.45
Total Liabilities & Equity:	\$1,231,815.45



2015 Ivy Community Charities Donors

A Dream Education, LLC	Linda Bell	Tammi Brantley	Donine Carrington	Jordyn Cooper
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Ivy Community Charities Donors - continued

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Lesli Friend	Wanda J. Grant	Inez T. Henderson	Whitney M. Hymes	Delores Lynette Kennebrew
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**Serving “Out of the Box:”
Supporting Families in Baltimore, Maryland**

Charities volunteers provided food items and 100 Charities grocery bags to support families, especially elderly residents, following the protests that were witnessed after the untimely death of Freddie Gray, a Baltimore resident, in April 2015. Approximately 20 volunteers traveled to Baltimore where we stuffed nearly 500 bags and helped to deliver them to area senior citizen residences. We were joined by the Alpha Kappa Alpha Sorority, Inc., North Atlantic Regional Director, Meredith Henderson as well as Former Regional Director and Former Charities Executive Director, Erma W. Barron.



In addition to serving the citizens of Baltimore, we did not forget or deny the families in our immediate area. Charities volunteers collected, donated and delivered more than 2,000 pounds of food to local food pantries including Union Bethel Outreach Ministry Food Pantry, the Family Crisis Center and the Bowie Interfaith Pantry.



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		Melissa Parker	Lee Wright
			Kathy Waymmann

Maria Floyd, Karen Thompson, Jaime Higgins, Linda Williams, Rosalyn Holder, Phyllis Morgan, Shadonne Moses, Brenda Cadette, Amani Robinson and Lauren Johnson-Estep





The Ivy Community Charities of Prince George's County, Inc. (Charities) was established in 1986 by the Alpha Kappa Alpha Sorority, Inc., Iota Gamma Omega Chapter to support the educational, charitable, cultural and general welfare of economically and socially disadvantaged residents of Prince George's County, MD. Our services address education, health, the family, leadership development and cultural enrichment.

The Ivy Community Charities of Prince George's County, Inc., is registered with the Internal Revenue Service as a 501(c)(3) organization. Contributions are tax deductible to the fullest extent of the law. A copy of the current financial statement is available by contacting The Ivy Community Charities at the address or telephone number below. Documents and information submitted to the State of Maryland under the Maryland Charitable Solicitations Act are available from the Office of the Secretary of State, State House, Annapolis, MD 21401 for the cost of copying and postage.

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